



October 14, 2024

RE: Invitation to Negotiate (ITN) 2025-RM1-01 - Managed Security Operations Center Services for the Florida College System Consortium

On October 14, 2024 at 3:00pm, Miami Dade College's Purchasing Department received proposals related to Invitation to Negotiate (ITN) 2025-RM1-01 for Managed Security Operations Center Services for the Florida College System Consortium. Proposals were received from the following twenty-eight (28) proposers related to the above aforementioned ITN. The proposals were received at the Miami Dade College's Purchasing Department thru BidNet and opened publicly on October 14, 2024 at 3pm. The proposals include responses from the following companies listed in alphabetical order:

- Abacode, Inc.
- AgileBlue Security
- CDW Government LLC
- Check Point Software
- Compuquip Technologies LLC
- Critical Start, Inc.
- Cyderis Group LLC
- Deloitte & Touche LLP
- DigitalEra Group, LLC
- Greyson Communications, Inc.
- GuidePoint Security LLC
- LSI Research, Inc.
- Lumifi Cyber, Inc.
- MGT Impact Solutions, LLC
- NuHarbor Security, Inc.
- Port53 Technologies, Inc.
- Presidio Networked Solutions LLC
- Quzara LLC
- Securely Managed LLC
- SHI International Corp.
- SilverSky
- Stellar Services, Inc.
- Solutionz, Inc.
- TekStream Solutions LLC
- Telefonica Tech, Inc.
- Trebron Security LLC
- United Data Technologies, Inc.
- Varmoda Tech LLC

The Purchasing Department will provide its due diligence in reviewing all proposals received. All responsive and responsible proposals will be provided to the Evaluation Committee for their review.

This ITN procurement process adheres to the "CONE OF SILENCE", all proposers are requested to follow its requirements or their proposal may be deemed non-responsive and would receive no further consideration.

Any Vendor, or any persons or entities acting on the behalf of any Vendor, may not contact the College President, any College Trustee, any employee of the College or any employee of any College Trustee concerning any aspect of a Solicitation, from the release of the Solicitation through the end of the 72-hour period, as provided for in section 120.57(3), Fla. Stat., following the action on the recommended award by the College's District Board of Trustees.

Except as otherwise specifically provided for by the Solicitation, all communications to the College concerning any aspect of the Solicitation during the foregoing time period must be made in writing and only to the College's assigned Purchasing Department officer or the College's Office of Legal Affairs. It is the responsibility of the Vendor to advise any person or entity authorized to act on its behalf of this requirement. A violation of this provision shall be grounds for rejecting a response.

This provision shall be referred to as the "Cone of Silence".

Any questions related to the RFP procurement process shall be addressed to:

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